

Mark Ausbrooks

From: Melanie Hill
Sent: Friday, February 17, 2017 9:42 AM
To: Mark Ausbrooks; Lowavia Eden-Hoback
Subject: Fwd: Opposition of CON Application Premier Health Care, LLC CN1608-027
Attachments: image001.jpg

Sent from my iPad

Begin forwarded message:

From: Brent Hogue <brhogue@maxhealth.com>
Date: February 17, 2017 at 9:14:23 AM CST
To: "Melanie.Hill@tn.gov" <Melanie.Hill@tn.gov>
Subject: Opposition of CON Application Premier Health Care, LLC CN1608-027

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Maxim Healthcare Services, which serves Shelby, Fayette, Tipton, Haywood, Hardeman, and Madison counties, plans to attend the CON hearing on Feb 22, 2017 and speak in opposition to the certificate of need request being presented by Premier Health Care, LLC CN1608-027.

Brent Hogue
Director of Business Operations
Maxim Healthcare Services
(P)-901-291-5147; (F) 877-774-0536



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FEB 17 '17 PM 12:28



February 17, 2017

Melanie Hill
State of Tennessee
Health Service and Development Agency
Andrew Jackson, 9th Floor
502 Deaderick Street
Nashville, TN 37243

Re: CON application- CN1608-027
Premier Health Care, LLC

Dear Ms. Hill,

CareAll Home Care Services wishes to oppose the CON application of Premier Health Care, LLC to provide home health and private duty services in the counties of Madison, Tipton, Fayette, and Haywood.

CareAll Home Care Services has provided high quality home health and private duty services to these proposed counties for 30 years. We have offices in both Madison and Haywood counties that provide primarily private duty services. Our services include private duty hourly nursing and aide services to the pediatric as well as the adult population in these counties. The last JAR statistics provided for our agency in the proposed area report 205,934 hours of private duty services, 10% of the census as pediatric and 87% of the revenues from TennCare.

The letters of support provided with the application primarily address the need for services in Shelby County. The statistical graphs only included information from agencies where the principle office is based in the proposed counties and did not include all the agencies that provide services to that area. Even though this application focuses on the proposed need for additional private duty, pediatric, and TennCare services in these counties, the granting of a home health CON will give license to provide all types of home health services with a variety of payers to which no need is established.

We respectfully request the board to consider this opposition in the decision to grant a CON for home health services to this agency.

Sincerely,

A handwritten signature in cursive script that reads "Mary Ellen Foley".

Mary Ellen Foley, RN, BSN
CareAll Home Care Services